

PSY 403
SECOND MID-TERM

The exam consists of 40 multiple choice questions (worth 1 point each), 10 matching questions (each worth 2 points), and three brief essay questions (each worth 20 points) of which you are to select two to answer.

The multiple choice covers material from the reading assignments. The matching questions and essay questions address material presented in the lecture.

Reading material covered by the exam

Alfred Adler
Carl Jung
Heinz Kohut
Behaviorism
Social Learning Theory

From the lectures pay particular attention to the subjects of:

The theories of personality presented in class especially

Object Relations Theory

Carl Jung

Alfred Adler

Social Learning Theory

Study questions for the Essay portion of the exam:

Describe what Alfred Adler proposed motivated people and the source of this motivation. Freud proposed that to understand personality one must look to the person's past. What position

did Adler take?

Summarize Object Relations theory.

Compare and contrast Social Learning Theory to radical behaviorism.

Here are three actual multiple choice questions from the exam:

According to Adler, **the socially useful type** of person is:

- A. Psychologically healthy
- B. Passive and easy to push around
- C. Self-centered, hostile, and cooperative only on the surface, so far as his or her cooperation allows the person to achieve some personal goal
- D. Inclined to want to make a lot of money

Kohut maintained that the neonate (new born infant) has:

- A. A core or nuclear self
- B. A partially functioning self
- C. A symbiotic self
- D. No self

Bandura takes the position that our behavior is regulated to a large extent by:

- A. Innate tendencies
- B. Instincts
- C. The Pleasure Principle
- D. Anticipated outcomes